



Press Release

German Components Distribution remains on track

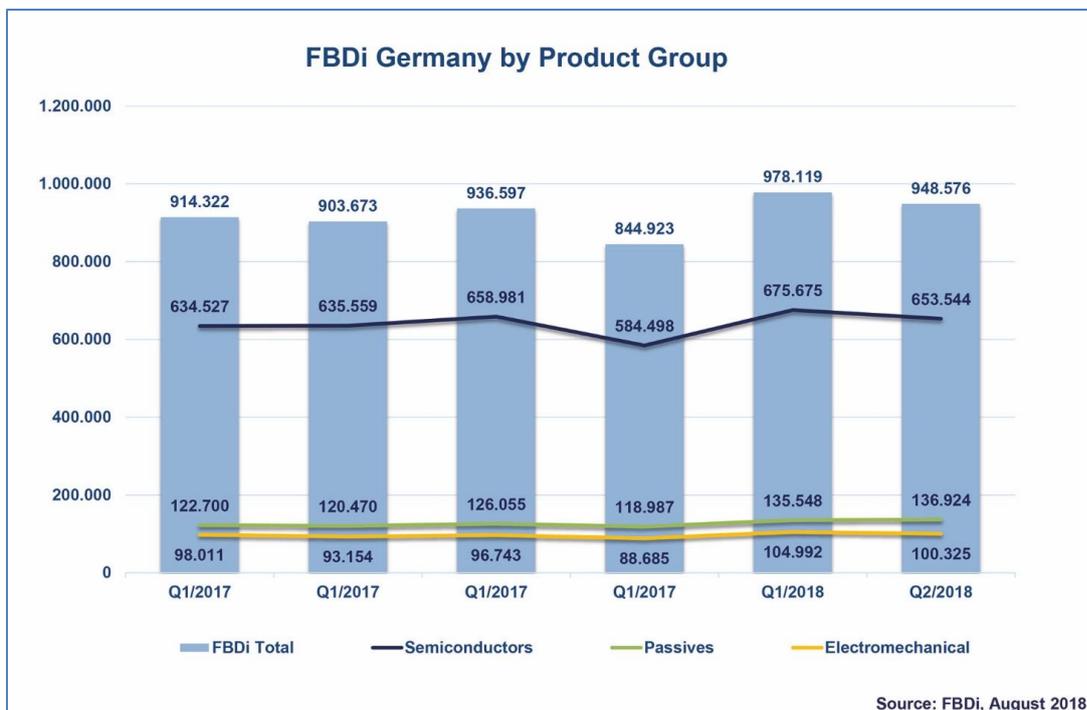
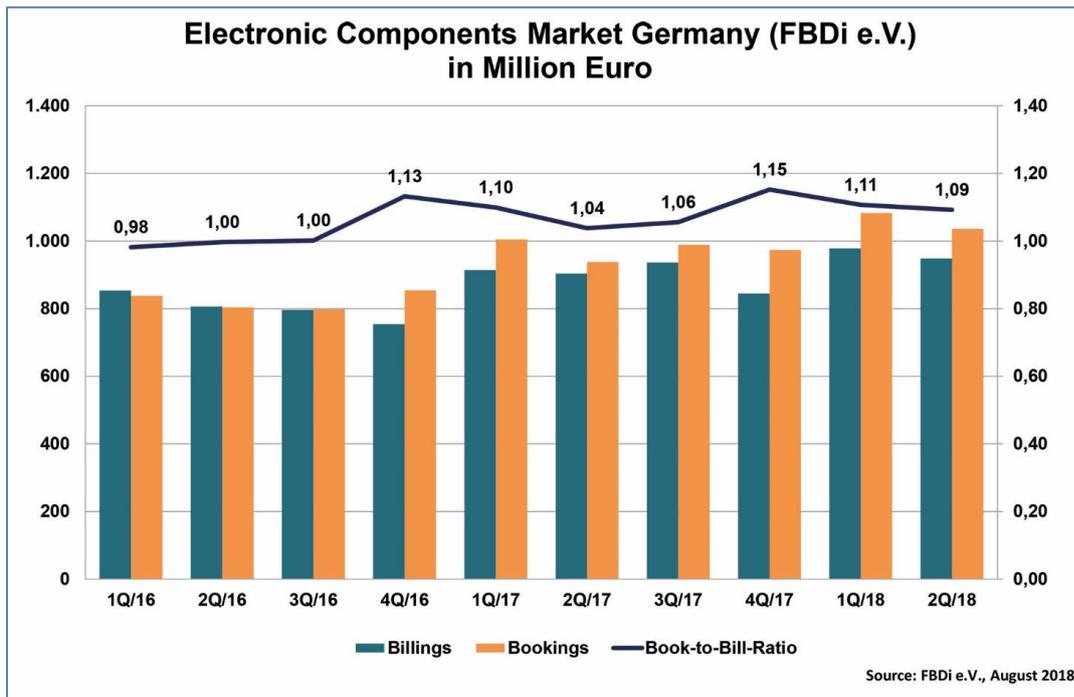
Stable growth and healthy order situation shape the German component distribution market (according to FBDi association) in the 2nd quarter 2018. Semiconductors weak, passive components strong.

Berlin, 24 August 2018 – Stable but uninspired – this describes the German component distribution market during the second quarter 2018. Sales by companies registered with the Fachverband Bauelemente Distribution (FBDi e.V.) grew in the months April, May and June by 5% (compared with Q2/2017) to 949 million Euros. The order situation performed better, and with 1.04 billion Euros exceeded the billion Euro mark once again. With 1.09 the book-to-bill rate (order intake to revenue) remained on a high level.

Broken down by technology the passive components grew strongest with 14.4% (reaching 137 million Euros), followed by electromechanics (7.7% growth to 100 million Euros) and semiconductors (2.8% to 654 million Euros). Power supplies recorded 13.7% growth to 27 million Euros, and displays lost 4.3% ending at 21 million Euros. Regarding the breakdown of sales there is slight changes: semiconductors 68.9%, passive components 14.4%, electromechanics 10.6%, power supplies 2.8% and others (sensors, displays, assemblies) 3.3%.

Georg Steinberger, FBDi Chairman of the board: “The effect of postponed orders due to the poor supply situation continues during the second quarter. Since mid of 2016 the orders have grown substantially stronger than the revenue, but do not have a recognizably adverse effect on the revenue growth. All this indicates that either the backlog is growing or the cancellations have increased. This will be reflected in the overall year 2018, we expect a moderate growth in the one single-digit range at the best.”

“The trade dispute does not seem to have a significant impact on the overall German economic growth so far. Somehow the high technology market, by and large, seems to be uninfluenced of the political situation. Endogenous factors such as missing production capacities and shortage play a more important role.”



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About FBDi e. V. (www.fbd.de):

The FBDi e.V. – Fachverband der Bauelemente Distribution e.V. (Professional Association of Component Distribution), founded in 2003, is well-established in the German association community and represents a large portion of distributors of electronic components with operations in Germany. In addition to the preparation and advancement of numerical data and statistics concerning the German distribution market for electronic components, work group engagement and reporting on important industry themes (amongst others, education, liability and rights, traceability, and environmental themes) form essential pillars of the association's work. The FBDi is a member of the International Distribution of Electronics Association (IDEA).

Member companies (as of June 2018):

Members: Acal BFi Germany; Arrow Europe; Avnet EMG EMEA; Beck Elektronische Bauelemente; Blume Elektronik Distribution; Bürklin; CODICO; Conrad Electronic SE; Distrelec; Ecomal Europe; Endrich Bauelemente; EVE; Glyn; Haug Components Holding; Hy-Line Holding; JIT electronic; Kruse Electronic Components; MB Electronic; Memphis Electronic; MEV Elektronik Service; mewa electronic; Mouser Electronics; pk components; RS Components; Rutronik Elektronische Bauelemente; Ryosan Europe; Schukat electronic; TTI Europe.

Supporting members: Amphenol FCI; Future Electronics Deutschland; TDK Europe

Information for the press: Due to the ongoing addition of members the FBDi reported statistics could need to be adjusted retrospectively.

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